

School License Agreement Annual Fee Worksheet - EMEA

SEPTEMBER 2019

Academic Program Information Link

Product Selection & Bundle Calculation Instructions:

As part of the compliance and annual order process, this worksheet must be sent to EMEA_Contract_Admin@Micro Focus.com (for Europe, Middle East, Africa) or contractadmin@Micro Focus.com (rest of world).

1. Select any of the bundles or products below by checking the box in the Model Selected column. Any combination of products or bundles may be selected for a minimum price of \$2.70 USD per enrollment or \$40.00 USD per Workstation. \$1000 minimum total purchase price.

2. Compute the Total Price based on the total cost of the products selected and compute the Annual Fee by multiplying the total Enrollment/Workstation/Mobile Device number by the total price. For example: 1 Bundle @ 2.70 plus 2 Additional products (\$0.61 ea) = \$3.92 total price x enrollment of 1,000 = Annual Fee \$3,920.

MOBILE DEVICE LICENSE:

Upon purchase of a license for ZENworks Mobile Management, the following terms become part of Your SLA.

To acquire a Mobile Device License, You must purchase a license for each Mobile Device. To acquire a FTE license, you must purchase a license for all FTE. Subject to the terms and conditions of this Agreement, the license purchase authorizes You to install and use one copy of the Mobile Management Application on each Mobile Device (for an FTE license, for each Mobile Device used by an FTE person). This license allows You to use the Software solely to manage licensed Mobile Devices. You may not use or allow the use of the Software other than for Your own internal purposes.

Mobile Device means each smartphone, tablet, laptop,	netbook or other device with wireless capability: (1) on which any portion of the Software is installed or used,
or (2) from which any portion of the Software is accessed	

Mobile Management Application means the module included with the Software that is installed on a Mobile Device for management by the server Software. The Software may include a level of encryption data security for communications with Your email platform. You assume full responsibility for the establishment of appropriate security measures to control access to the solution. Airtime services are not provided by or through Micro Focus; You assume full responsibility for issues relating to use and the availability of airtime services.

ENROLLMENT LICENSE

The Enrollment count means the number of students enrolled in Customer (whether full or part-time) during the prior academic year.

The Enrollment number calculation for students must be demonstrated through a verifiable means that may include use of an audited annual report, an organization's human resource system, or the government website, government report, or other published report provided by Customer that shows accurate information.

Upon mutual agreement of the source of the data used for the Enrollment number calculation, Licensor will accept calculations based on the source that are up to one year old. The data source used for the calculation must be identified on the annual SLA Worksheet. The SLA Worksheet must be returned to Micro Focus along with Customer's purchase order.

Under the SLA, payment is based on either the student Enrollment number or the number of Workstations. However, subject to the SLA's terms, in addition to Customer's students, Customer's faculty, staff and students' parents are licensed to use the Software for school-related purposes.

DESIGNATED AGREED UPON SOURCE OF DATA FOR ENROLLMENT CALCULATION

By signing below, Customer certifies that as of the date below, the information contained herein (or attached) is complete and accurate to the best of its knowledge.

Customer Signature:

Printed Name:

_Date: __

When ordering Advanced Authentication Products under the Workstation or Enrollment count the total number of users within your systems need to be counted (including all faculty, staff, students, and parents) even though you are paying just for the Workstation or Enrollment numbers. Therefore please complete the section below to advise your number of users that will use the software.

Number of licenses required ____

Product Model	Model Selected	Part Number	Price (\$ USD)
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Enrollment		876-000926	\$ 2.10
Mobile Device		876-000885	\$ 11.00
Mobile Device		876-001096	\$ 0.79
	Enrollment Mobile Device	Product Model Selected Enrollment	Product Model Selected Part Number Enrollment 876-000926 Mobile Device 876-000885

ISM Value bundle includes:Identity Manager Standard Edition, Access Manager, SecureLogin, Identity Manager Integration Module for Database and Identity Manager Integration Module for Tools.

ISM Value Bundle FTE School License Initial	Enrollment	876-000682-I	\$ 2.80
ISM Value Bundle FTE School License	Enrollment	876-000682	\$ 2.80
Identity Tracking Product Bundle includes: Access Manager 4.0, Sentinel 6.1 Rapid Deployment			
Identity Tracking Product Bundle FTE School Initial	Enrollment	876-000622-I	\$ 4.10
Identity Tracking Product Bundle FTE School	Enrollment	876-000622	\$ 4.40
Identity Tracking Product Bundle Workstation School Initial	Workstation	876-000623-I	\$ 52.00
Identity Tracking Product Bundle Workstation School	Workstation	876-000623	\$ 55.00
Open Enterprise Server, ZENworks Configuration Management, GroupWise Bundle Initial FTE School License	Enrollment	876-000359-1	\$ 2.70
Open Enterprise Server, ZENworks Configuration Management, GroupWise Bundle Renewal FTE School License	Enrollment	876-000359	\$ 2.70
Workstation School License	Workstation	876-000360-I	\$ 40.00
Open Enterprise Server, ZENworks Configuration Management, GroupWise Bundle Renewal Workstation School License	Workstation	876-000360	\$ 40.00
ZENworks Patch Management Bundle Initial FTE School License	Enrollment	876-000363-I	\$ 3.30
Open Enterprise Server, ZENworks Configuration Management, Novell Storage Manager, ZENworks Patch Management Bundle Renewal FTE School License	Enrollment	876-000363	\$ 3.30
Novell Open Workgroup Suite Includes: Open Enterprise Server, GroupWise, Novell Vibe, ZENworks Configuration Management, ZENworks Endpoint Security Management			
Novell Open Workgroup Suite Initial FTE School License	Enrollment	876-000493-I	\$ 3.40
Novell Open Workgroup Suite Renewal FTE School License	Enrollment	876-000493	\$ 3.40
Novell Open Workgroup Suite Initial Workstation School License	Workstation	876-000494-I	\$ 50.00
Novell Open Workgroup Suite Renewal Workstation School License	Workstation	876-000494	\$ 50.00
Windows Value Bundle Includes: ZENworks Configuration Management, ZENworks Asset Management, ZENworks Patch Management, and Novell Storage Management			
Windows Value Bundle Initial FTE School License	Enrollment	876-000533-I	\$ 2.70
Windows Value Bundle Renewal FTE School License	Enrollment	876-000533	\$ 2.70

	Inrollment	876-000674-1	\$	3.0
Nworks Value Bundle includes: ZENWorks Configuration Management, ZENworks	Enrollment	876-000674	\$	3.0
atch Management, ZENworks Asset Management and ZENworks Application rtualization				
	Enrollment	876-000684-I	\$	2.
ENworks Value Bundle Renewal FTE School License E	Enrollment	876-000684	\$	2.
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	Vorkstation	876-001042-1	\$	7.
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	Enrollment	876-000923	\$	0
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	Inrollment	876-001136	\$	0
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Ivanced Authentication Initial Workstation School Subscription	Vorkstation	876-001139-I	\$	1
roupWise Initial FTE School License E	Enrollment	876-000572-I	\$	0
	Inrollment	876-000572	\$	0
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etIQ Identity Manager Standard Edition Initial FTE School License	Inrollment	976-000292-I	\$	0
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Ivanced Edition Expansion Pack Initial FTE School License	Inrollment	876-000762-1	\$	0
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letIQ Identity Manager Integration Module for Message System Initial FTE School License	Enrollment	976-000352-I	\$	0.
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letIQ Identity Manager Integration Module for Oracle Enterprise Initial FTE School License	Enrollment	876-000970-I	\$	0.
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etIQ Identity Manager Integration Module for PBX Initial Workstation School License	Workstation	976-000393-1	\$	9.
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etIQ Identity Manager Integration Module for SAP Enterprise Initial FTE School License	Enrollment	876-000965-I	\$	0.
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etIQ LDAP Proxy Initial Workstation School License	Enrollment	876-000834-1	⊅ \$	0
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etIQ LDAP Proxy Initial Workstation School Initial Workstation License	Workstation	876-000835-I	\$	8
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pen Enterprise Server Initial FTE School e-License	Enrollment	876-000104-I	\$	2
pen Enterprise Server Renewal FTE School e-License	Enrollment	876-000104	\$	2
pen Enterprise Server Initial Workstation School e-License	Workstation	876-000234-I	\$	34
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Customers	Workstation	876-001091	\$	7.5
Micro Focus iPrint Enterprise (Mobile & Desktop) Initial FTE School License	Enrollment	876-000947-I	\$	0.8
Micro Focus iPrint Enterprise (Mobile & Desktop) Renewal FTE School License	Enrollment	876-000947	\$	0.8
Micro Focus iPrint Enterprise (Mobile & Desktop) Initial Workstation School License	Workstation	876-000948-I	\$	14.0
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Micro Focus iPrint Enterprise (Mobile & Desktop) Renewal Workstation School License	Workstation Enrollment	876-000948 876-000952-I	\$ \$	14.0 0.7
Vicro Focus iPrint Mobile Initial FTE School License Vicro Focus iPrint Mobile Renewal FTE School License	Enrollment	876-000952-1	\$ \$	0.7
Vicro Focus iPrint Mobile Initial Workstation School License	Workstation	876-000953-1	э \$	12.0
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Vicro Focus iPrint Desktop Initial FTE School License	Enrollment	876-000957-1	\$	0.7
Vicro Focus iPrint Desktop Renewal FTE School License	Enrollment	876-000957	\$	0.7
Vicro Focus iPrint Desktop Initial Workstation School License	Workstation	876-000958-I	\$	12.0
Vicro Focus iPrint Desktop Renewal Workstation School License	Workstation	876-000958	\$	12.0
NetIQ Privileged User Manager FTE School License	Enrollment	876-000658	\$	0.8
Privileged Account Manager Single Sign-on Module Enterprise FTE School Renewal		875-002209		
Subscription (per affiliated/enterprise entity)	Enrollment	075-002209	\$	54.0
NetIQ Privileged User Manager Workstation School License	Workstation	876-000659	\$	8.8
Privileged Account Manager Single Sign-on Module Enterprise Workstation School		875-002210		
Renewal Subscription (per affiliated/enterprise entity)	Workstation		\$	540.0
Group Policy Administration Renewal FTE School License		876-001155	\$	0.4
Group Policy Administration Initial FTE School License		876-001155-I	\$	0.4
Group Policy Administration Renewal Workstation School License	├	876-001156	\$ ¢	3.2
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Directory & Resource Administration Initial FTE School License	┟───┤	876-001157-1	\$ \$	0.6
Directory & Resource Administration Initial Workstation School License	├	876-001158	\$	5.1 5.1
Directory & Resource Administration AD Bridge Renewal FTE School License	<u> </u>	876-001158-1	\$ \$	5.1 0.7
Directory & Resource Administration AD Bridge Renewal FTE School License	├	876-001159	\$	0.7
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Directory & Resource Administration AD Bridge Renewal Workstation School License		876-001160	\$	5.4
Directory & Resource Administration AD Bridge Initial Workstation School License		876-001160-I	э \$	5.4
NetlQ SecureLogin Initial FTE School License	Enrollment	876-000449-1	э \$	0.7
VetiQ SecureLogin FTE School License	Enrollment	876-000449-1	\$	0.7
VetiQ SecureLogin Initial Workstation School License	Workstation	876-000450-1	\$	9.6
-	Workstation	876-000450	\$	
NetIQ SecureLogin Workstation School License Novell Sentinel Log Manager 500 EPS Initial FTE School License	Enrollment	876-000450	э \$	9.6 0.8
Novell Sentinel Log Manager 500 EPS FTE School License	Enrollment	876-000663	э \$	0.0
Jovell Sentinel Log Manager 500 EPS Initial Workstation School License	Workstation	876-000664-1	э \$	8.8
Novell Sentinel Log Manager 500 EPS Workstation School License	Workstation	876-000664	э \$	8.8
Novell Sentinel Log Manager 2500 EPS Initial FTE School License	Enrollment	876-000668-1	\$	1.3
Novell Sentinel Log Manager 2500 EPS FTE School License	Enrollment	876-000668	э \$	1.3
Novell Sentinel Log Manager 2500 EPS Initial Workstation School License	Workstation	876-000669-1	\$	13.0
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Vicro Focus Service Desk for ITIL Service Management Initial FTE School License	Enrollment	876-000895-1	\$	0.6
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Vicro Focus Service Desk for ITIL Service Management Renewal FTE School License	Enrollment	876-000895	\$	0.6
Micro Focus Service Desk for ITIL Service Management Initial Workstation School License	Workstation	876-000896-I	\$	2.6
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icense	Workstation	876-000896	\$	2.6
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Aicro Focus File Management Suite Renewal FTE School License Aicro Focus File Management Suite for OES Initial FTE School License	Enrollment	876-000643	\$ \$ \$	2. ⁻ 1.:
Aicro Focus File Management Suite Renewal FTE School License Aicro Focus File Management Suite for OES Initial FTE School License Aicro Focus File Management Suite for OES Renewal FTE School License	Enrollment Enrollment	876-000643 876-000930-I	\$ \$	2. ⁻ 1.: 1.:
Aicro Focus File Management Suite Renewal FTE School License Aicro Focus File Management Suite for OES Initial FTE School License Aicro Focus File Management Suite for OES Renewal FTE School License Aicro Focus File Reporter Initial FTE School License Aicro Focus File Reporter Renewal FTE School License	Enrollment Enrollment Enrollment Enrollment Enrollment Enrollment Enrollment Enrollment	876-000643 876-000930-I 876-000930 876-000648-I 876-000648	\$ \$ \$ \$ \$	2.7 1.5 1.5 0.7
Aicro Focus File Management Suite Renewal FTE School License Aicro Focus File Management Suite for OES Initial FTE School License Aicro Focus File Management Suite for OES Renewal FTE School License Aicro Focus File Reporter Initial FTE School License Aicro Focus File Reporter Renewal FTE School License	Enrollment Enrollment Enrollment Enrollment Enrollment Enrollment Enrollment	876-000643 876-000930-1 876-000930 876-000648-1	\$ \$ \$ \$	2.1 1.5 1.5 0.7
Aicro Focus File Management Suite Renewal FTE School License Aicro Focus File Management Suite for OES Initial FTE School License Aicro Focus File Management Suite for OES Renewal FTE School License Aicro Focus File Reporter Initial FTE School License Aicro Focus File Reporter Renewal FTE School License Aicro Focus File Reporter for OES Renewal FTE School Subscription 1-Year	Enrollment Enrollment Enrollment Enrollment Enrollment Enrollment Enrollment Enrollment	876-000643 876-000930-I 876-000930 876-000648-I 876-000648	\$ \$ \$ \$ \$	2. 1. 1. 0. 0. 0.
Aicro Focus File Management Suite Renewal FTE School License Aicro Focus File Management Suite for OES Initial FTE School License Aicro Focus File Management Suite for OES Renewal FTE School License Aicro Focus File Reporter Initial FTE School License Aicro Focus File Reporter Renewal FTE School License Aicro Focus File Reporter for OES Renewal FTE School Subscription 1-Year Aicro Focus File Reporter for OES Initial FTE School Subscription 1-Year	Enrollment	876-000643 876-000930-I 876-000930 876-000648-I 876-000648 876-001135	\$ \$ \$ \$ \$	2.5 1.5 0.5 0.5 0.5
Aicro Focus File Management Suite Renewal FTE School License Aicro Focus File Management Suite for OES Initial FTE School License Aicro Focus File Management Suite for OES Renewal FTE School License Aicro Focus File Reporter Initial FTE School License Aicro Focus File Reporter Renewal FTE School License Aicro Focus File Reporter for OES Renewal FTE School Subscription 1-Year Aicro Focus File Reporter for OES Initial FTE School Subscription 1-Year Aicro Focus File Reporter for OES Initial FTE School Subscription 1-Year Aicro Focus File Reporter for OES Initial FTE School Subscription 1-Year	Enrollment	876-000643 876-000930-I 876-000930 876-000648-I 876-000648 876-001135 876-001135-I	\$ \$ \$ \$ \$ \$ \$	2.* 1.5 0.7 0.7 0.7 0.7 0.7
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Micro Focus File Management Suite Renewal FTE School License Micro Focus File Management Suite for OES Initial FTE School License Micro Focus File Management Suite for OES Renewal FTE School License Micro Focus File Reporter Initial FTE School License Micro Focus File Reporter Renewal FTE School License Micro Focus File Reporter for OES Renewal FTE School Subscription 1-Year Micro Focus File Reporter for OES Initial FTE School Subscription 1-Year Micro Focus File Dynamics Renewal FTE School Subscription Micro Focus File Dynamics Initial FTE School Subscription Micro Focus File Governance Suite Renewal FTE School Subscription Micro Focus File Governance Suite Initial FTE School Subscription Micro Focus Storage Manager Initial FTE School License Micro Focus Storage Manager Renewal FTE School License	Enrollment	876-000643 876-000930-I 876-000930 876-000648-I 876-000648 876-001135 876-001135-I 876-001123 876-001123-I 876-001125-I 876-001125-I 876-001125-I 876-001125-I	\$ \$ <t< td=""><td>2.1 1.5 0.7 0.7 0.7 0.7 1.4 2.3 2.3 0.7</td></t<>	2.1 1.5 0.7 0.7 0.7 0.7 1.4 2.3 2.3 0.7
Micro Focus File Management Suite Renewal FTE School License Micro Focus File Management Suite for OES Initial FTE School License Micro Focus File Management Suite for OES Renewal FTE School License Micro Focus File Reporter Initial FTE School License Micro Focus File Reporter Renewal FTE School License Micro Focus File Reporter for OES Renewal FTE School Subscription 1-Year Micro Focus File Reporter for OES Initial FTE School Subscription 1-Year Micro Focus File Dynamics Renewal FTE School Subscription Micro Focus File Dynamics Initial FTE School Subscription Micro Focus File Governance Suite Renewal FTE School Subscription Micro Focus File Governance Suite Initial FTE School Subscription Micro Focus Storage Manager Initial FTE School License Micro Focus Storage Manager Renewal FTE School License Micro Focus Storage Manage	Enrollment	876-000643 876-000930-I 876-000930 876-000648-I 876-000648 876-001135 876-001135-I 876-001123 876-001123-I 876-001125-I 876-001125-I 876-001125-I 876-001125-I	\$ \$ <t< td=""><td>2.1 1.5 0.7 0.7 0.7 0.7 1.4 2.3 2.3 0.7 0.7</td></t<>	2.1 1.5 0.7 0.7 0.7 0.7 1.4 2.3 2.3 0.7 0.7
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Micro Focus File Management Suite Renewal FTE School License Micro Focus File Management Suite for OES Initial FTE School License Micro Focus File Management Suite for OES Renewal FTE School License Micro Focus File Reporter Initial FTE School License Micro Focus File Reporter Renewal FTE School License Micro Focus File Reporter for OES Renewal FTE School Subscription 1-Year Micro Focus File Reporter for OES Initial FTE School Subscription 1-Year Micro Focus File Reporter for OES Initial FTE School Subscription 1-Year Micro Focus File Reporter for OES Initial FTE School Subscription Micro Focus File Dynamics Renewal FTE School Subscription Micro Focus File Dynamics Initial FTE School Subscription Micro Focus File Governance Suite Renewal FTE School Subscription Micro Focus File Governance Suite Renewal FTE School Subscription Micro Focus Storage Manager Initial FTE School License Micro Focus Storage Manager Renewal FTE School License Micro Focus Cross Empire Data Migration eDir to AD Solution Pack Initial FTE School License Micro Focus Cross Empire Data Migration eDir to AD Solution Pack Renewal FTE School	Enrollment	876-000643 876-000930-I 876-000930 876-000648-I 876-000648 876-001135 876-001135-I 876-001123 876-001123 876-001123-I 876-001125-I 876-001125-I 876-000406-I 876-000406	\$ \$ \$ \$ \$ \$	2.1 1.5 1.5 0.7 0.7 0.7 1.4 1.4 2.3 2.3 0.7
License Micro Focus File Management Suite Renewal FTE School License Micro Focus File Management Suite for OES Initial FTE School License Micro Focus File Management Suite for OES Renewal FTE School License Micro Focus File Reporter Initial FTE School License Micro Focus File Reporter Renewal FTE School License Micro Focus File Reporter for OES Renewal FTE School Subscription 1-Year Micro Focus File Reporter for OES Initial FTE School Subscription 1-Year Micro Focus File Reporter for OES Initial FTE School Subscription 1-Year Micro Focus File Dynamics Renewal FTE School Subscription Micro Focus File Dynamics Initial FTE School Subscription Micro Focus File Governance Suite Renewal FTE School Subscription Micro Focus File Governance Suite Renewal FTE School Subscription Micro Focus File Governance Suite Initial FTE School Subscription Micro Focus Storage Manager Initial FTE School License Micro Focus Storage Manager Renewal FTE School License Micro Focus Cross Empire Data Migration eDir to AD Solution Pack Initial FTE School License Micro Focus Cross Empire Data Migration eDir to AD Solution Pack Initial FTE School License Micro Focus Cross Empire Data Migration Forest to Forest Solution Pack Initial FTE School	Enrollment	876-000643 876-000930-I 876-000930 876-000648-I 876-000648 876-001135 876-001135-I 876-001123 876-001123-I 876-001125-I 876-001125-I 876-001125-I 876-000406-I 876-000406	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	2.1 1.5 1.5 0.7 0.7 0.7 0.7 1.4 1.4 2.3 0.7 0.7 0.7 0.7 0.7 0.7 0.7 0.7
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Alicro Focus File Management Suite Renewal FTE School License Alicro Focus File Management Suite for OES Initial FTE School License Alicro Focus File Management Suite for OES Renewal FTE School License Alicro Focus File Reporter Initial FTE School License Alicro Focus File Reporter Renewal FTE School License Alicro Focus File Reporter for OES Renewal FTE School Subscription 1-Year Alicro Focus File Reporter for OES Initial FTE School Subscription 1-Year Alicro Focus File Reporter for OES Initial FTE School Subscription 1-Year Alicro Focus File Dynamics Renewal FTE School Subscription Alicro Focus File Dynamics Renewal FTE School Subscription Alicro Focus File Dynamics Initial FTE School Subscription Alicro Focus File Governance Suite Renewal FTE School Subscription Alicro Focus Storage Manager Initial FTE School License Alicro Focus Storage Manager Initial FTE School License Alicro Focus Cross Empire Data Migration eDir to AD Solution Pack Initial FTE School License Alicro Focus Cross Empire Data Migration Forest to Forest Solution Pack Initial FTE School License Alicro Focus Cross Empire Data Migration Forest to Forest Solution Pack Renewal FTE School License Alicro Focus Cross Empire Data Migration Forest to Forest Solution Pack Renewal FTE School License Alicro Focus Cross Empire Data Migration Forest to Forest Solution Pack Initial FTE School License Alicro Focus Cross Empire Data Migration Forest to Forest Solution Pack Renewal FTE School License Alicro Focus Cross Empire Data Migration Forest to Forest Solution Pack Renewal FTE School License Alicro Focus Cross Empire Data Migration Forest to Forest Solution Pack Renewal FTE School License Alicro Focus Cross Empire Data Migration Forest to Forest Solution Pack Renewal FTE School Lic Yibe Initial FTE School License	Enrollment	876-000643 876-000930-I 876-000930 876-000648-I 876-000648 876-001135 876-001135-I 876-001123 876-001123-I 876-001125-I 876-001125-I 876-001125-I 876-001125-I 876-000406-I 876-001078-I 876-001078 876-001081-I	\$ \$ \$ \$	2. 1. 1. 0. 0. 0. 0. 1. 2. 2. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0
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ZENworks Asset Management Renewal FTE Sch		Enrollment	876-000472	\$	1.80
ZENworks Asset Management Initial Workstation		Workstation	876-000473-1	\$	25.00
ZENworks Asset Management Renewal Workstat		Workstation	876-000473	\$	25.00
ZENworks Asset Management for Linux Initial FT		Enrollment	876-000467-1	\$	1.80
ZENworks Asset Management for Linux Renewal		Enrollment	876-000467	\$	1.80
ZENworks Configuration Management Initial FTE		Enrollment	876-000508-1	\$	0.6
ZENworks Configuration Management Renewal F		Enrollment Workstation	876-000508 876-000509-I	\$	0.6
ZENworks Configuration Management Initial Work		Workstation	876-000509-1	\$	9.10
ZENworks Configuration Management Renewal V		Enrollment	876-000562-1	\$	9.1
ZENworks Endpoint Security Management Initial ZENworks Endpoint Security Management Renew		Enrollment	876-000562-1	\$ \$	0.6 [/]
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ZENworks Endpoint Security Management Renev ZENworks Full Disk Encryption Initial FTE School		Workstation Enrollment	876-000563 876-000862-I	\$	7.90
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Novell ZENworks Patch Management S Number of subscriptions needed, if mor per additional server(s) ZENworks Patch Management Subscription for W	e than one	Enrollment	Quanti		
Device ZENworks Patch Management Subscription for W	/indows Renewal FTE School License 1-	Enrollment	876-000083-1	\$	0.56
Device		Enrollment	876-000083	\$	0.56
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ZENworks Patch Management Subscription for W License 1-Device	/indows Renewal Workstation School	Workstation	876-000212	\$	8.3
ZENworks Suite Initial FTE School License		Enrollment	876-000979-I	\$	4.5
ZENworks Suite Renewal FTE School License		Enrollment	876-000979	\$	4.50
ZENworks Suite Initial Workstation School Licens	se	Workstation	876-000980-I	\$	45.00
ZENworks Suite Renewal Workstation School Lic		Workstation	876-000980	\$	45.00
ZENworks Suite Extension for NOWS Initial FTE		Enrollment	876-000984-I	\$	3.90
ZENworks Suite Extension for NOWS Renewal F		Enrollment	876-000984	\$	3.90
ZENworks Suite Extension for NOWS Initial Work ZENworks Suite Extension for NOWS Renewal W		Workstation Workstation	876-000985-I 876-000985	\$ \$	36.00 36.00
ZENWORS Sulle Extension for NOWS Renewal W	A. Total Enrollment Price:\$	WUIKSIAIIUII	876-000985	φ	30.00
Products Using FTE	B. Total Enrollment Count: C. Enrollment Subtotal D. Total Workstation Price:\$		×	: :	
Products Using Workstation	E. Total Workstation Count:		Х		
	F. Workstation Subtotal		=		
	G. Total Mobile Device Price:\$				
Products Using Mobile Device	H. Total Mobile Device Count:		Х		
	I. Mobile Device Subtotal		=		
J. Total Technical Support and Training Price:\$					
	Technical Support and Training K. Total Technical Support and Training Co.		x		
Technical Support and Training					
	L. Total Technical Support and	Training Subtotal	=	•	
Technical Support and Training TOTAL	L. Total Technical Support and M. Total Annual Fee Due:\$ (C +	Training Subtotal	=		
	L. Total Technical Support and M. Total Annual Fee Due:\$ (C + Customer Informa	Training Subtotal	= = Contact #2	:	
TOTAL	L. Total Technical Support and M. Total Annual Fee Due:\$ (C + Customer Informa	Training Subtotal	=		
TOTAL Primary Co	L. Total Technical Support and M. Total Annual Fee Due:\$ (C + Customer Informa	Training Subtotal F + I + L) ation	=		
TOTAL Primary Co Company Name Address	L. Total Technical Support and M. Total Annual Fee Due:\$ (C + Customer Informa	Training Subtotal F + I + L) ation Company Name	=		
TOTAL Primary Co Company Name Address City, State	L. Total Technical Support and M. Total Annual Fee Due:\$ (C + Customer Informa	Training Subtotal F + I + L) ation Company Name Address	=		
TOTAL Primary Co Company Name Address City, State Postal Code	L. Total Technical Support and M. Total Annual Fee Due:\$ (C + Customer Informa	Training Subtotal F + I + L) ation Company Name Address City, State	=		
TOTAL Primary Co Company Name Address City, State Postal Code Country	L. Total Technical Support and M. Total Annual Fee Due:\$ (C + Customer Informa	Training Subtotal F + I + L) ation Company Name Address City, State Postal Code	=		
TOTAL Primary Co Company Name Address City, State Postal Code Country	L. Total Technical Support and M. Total Annual Fee Due:\$ (C + Customer Informa	Training Subtotal F + I + L) ation Company Name Address City, State Postal Code Country	=		
TOTAL Primary Cc Company Name Address City, State Postal Code Country Contact Name	L. Total Technical Support and M. Total Annual Fee Due:\$ (C + Customer Informa	Training Subtotal F + I + L) ation Company Name Address City, State Postal Code Country Contact Name	=		
TOTAL Primary Co Company Name Address City, State Postal Code Country Contact Name Title	L. Total Technical Support and M. Total Annual Fee Due:\$ (C + Customer Informa	Training Subtotal F + I + L) ation Company Name Address City, State Postal Code Country Contact Name Title	=		

Micro Focus customers receive support according to our published Product Support Lifecycle, which defines the duration and type of support customers can expect to receive on specific products as they move through their life cycle. To view a current list of products supported by Micro Focus, please refer to the Micro Focus Support Life Cycle page at https://www.microfocus.com/support-and-services/lifecycle. THE SERVICES DESCRIBED HEREIN WILL BE GOVERNED BY THE TERMS AND CONDITIONS OF THE MAINTENANCE AND

THE SERVICES DESCRIBED HEREIN WILL BE GOVERNED BY THE TERMS AND CONDITIONS OF THE MAINTENANCE AND SUPPORT AGREEMENT WHICH CAN BE FOUND AT https://www.microfocus.com/support-and-services/maintenance-and-supportagreements

	Primary Contact		Cont	act #2		
Name		Name				
Title		Title				
Division		Division				
Address		Address				
City		City				
Province		Province				
Postal Code		Postal Code				
Phone Number		Phone Number				
Fax Number		Fax Number				
E-mail Address		E-mail Address				
DISCOUNTS DO NO	OT APPLY TO THESE SERVICE AND TECHNICAL SUPPORT OPT	TIONS				
On-demand Tra	lining					
Description		Part Number	Qty	Pric	e (\$ USD)	Ext. Price
On-demand Training	Micro Focus Complete Library 1-year School Subscription	876-001076		\$	2,400.00	
On-demand Training	ZENworks Suite 1-User 1-Year School Subscription	876-001007		\$	1,000.00	
On-demand Training	GroupWise & Collaboration 1-User 1-Year School Subscription	876-001008		\$	700.00	
On-demand Training	File & Networking Services 1-User 1-Year School Subscription	876-001009		\$	700.00	
On-demand Training	Identity & Access Management 1-User 1-Year Subscription	876-001010		\$	1,200.00	
On-demand Training	IT Operations Management 1-User 1-Year Subscription	876-001013		\$	700.00	
On-demand Training	VisiBroker Fundamentals School Subscription	876-001063		\$	600.00	
On-demand Training	Managing Quality with Silk Central Course School Subscription	876-001071		\$	600.00	

On-demand Training SilkPerformer Results Analysis and Correlation Course School		
Subscription	876-001072	\$ 300.00
On-demand Training SilkPerformer Modeling and Implementing Load Tests Course School Subscription	876-001073	\$ 300.00
On-demand Training Visual COBOL for Eclipse School Subscription	876-001074	\$ 600.00
On-demand Training Visual COBOL for Visual Studio School Subscription	876-001075	\$ 600.00
On-demand Training COBOL Programming for Business Success School Subscription	876-001077	\$ 200.00 Total \$
Service and Support Options		
Description Academic 5 Incident Pack - 24x7, EMEA (Zone 1)	Part Number Qty 051-005366	Price (\$ USD) Ext. Price \$ 5,500.00
Academic 5 Incident Pack - 24x7, EMEA (Zone 1) Academic 5 Incident Pack - 24x7, EMEA (Zone 2)	051-005364	\$ 5,000.00
Academic 10 Incident Pack - 24x7, EMEA (Zone 1)	051-005367	\$ 11,000.00
Academic 10 Incident Pack - 24x7, EMEA (Zone 2)	051-005365	\$ 9,800.00
Academic Novell ZMM Consulting (EMEA Zone 1) Promotion: up to 2 days (16 hours) of Sr Consultant incl. Reasonable travel costs	017-000292	\$ 3,000.00
Advantage Incident 5 Pack - EMEA Zone 1 Initial	051-004792-1	\$ 14,400.00
Advantage Incident 5 Pack - EMEA Zone 1 Renewal	051-004792	\$ 14,400.00
Advantage Incident 5 Pack - EMEA Zone 2 Initial	051-004794-I 051-004794	\$ 9,700.00
Advantage Incident 5 Pack - EMEA Zone 2 Renewal Advantage Incident 5 Pack - EMEA Zone 3 Initial	051-004794 051-004838-I	\$ 9,700.00 \$ 14,400.00
Advantage Incident 5 Pack - EMEA Zone 3 Renewal	051-004838	\$ 14,400.00
Advantage Incident 10 Pack - EMEA Zone 1 Initial	051-004793-I	\$ 27,500.00
Advantage Incident 10 Pack - EMEA Zone 1 Renewal	051-004793 051-004110-l	\$ 27,500.00
Advantage Incident 10 Pack - EMEA Zone 2 Initial Advantage Incident 10 Pack - EMEA Zone 2 Renewal	051-004110-1	\$ 18,300.00 \$ 18,300.00
Advantage Incident 10 Pack - EMEA Zone 3 Initial	051-004837-1	\$ 27,500.00
Advantage Incident 10 Pack - EMEA Zone 3 Renewal	051-004837	\$ 27,500.00
Data Center Consulting Custom Developer (Remote Only) Data Center Prepaid Services - 12-months EMEA	051-005616 051-005618	\$ 56,000.00 \$ 130.00
Data Center Prepaid Services - 12-months EMEA Workload Management Consulting Custom Developer (Remote Only)	051-005663	\$ 130.00 \$ 56,000.00
FP,COLL,EM,IG Prepaid Services 12-months EMEA	051-005055	\$ 130.00
IAS Prepaid Services - 12-months EMEA	051-005643	\$ 130.00
Maintenance Reinstatement Fee Micro Focus Desktop Containers Professional Renewal Workstation School License	MNTREINSTATEFEE 876-001042	\$ 10.00 \$ 7.30
NetWare Premium Lifeline Support	877-008323	\$ 3,500.00
Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 1)	051-004337	\$ 25,000.00
Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 2)	051-004338	\$ 18,000.00
Project ASE 3-months Assigned Support Engineer 8 Service Requests EMEA (Zone 3)	051-004809	\$ 23,000.00
Project PSE 3-months EMEA (Zone 3)	051-004811	\$ 47,000.00
Turbo for Micro Focus Desktop Containers Professional Renewal FTE School License	876-001044	\$ 0.39
Turbo for Micro Focus Desktop Containers Renewal Workstation School License Analysis Center 3 Extended Plus Support - Initial	876-001047 877-008402-I	\$ 5.10 Varies
Analysis Center 3 Extended Plus Support - Renewal	877-008402	Varies
AppManager Suite (AM) 8 Extended Plus Support - Initial	877-008404-1	Varies
AppManager Suite (AM) 8 Extended Plus Support - Renewal	877-008404 877-008403-I	Varies
AppManager Suite (AM) 9 Extended Plus Support - Initial AppManager Suite (AM) 9 Extended Plus Support - Renewal	877-008403	Varies Varies
AppManager UNIX Agent 7 Extended Plus Support - Initial	877-008406-1	Varies
AppManager UNIX Agent 7 Extended Plus Support - Renewal	877-008406	Varies
AppManager UNIX Agent 8 Extended Plus Support - Initial AppManager UNIX Agent 8 Extended Plus Support - Renewal	877-008405-I 877-008405	Varies Varies
Operations Center 5 Extended Plus Support - Initial	877-008401-I	Varies
Operations Center 5 Extended Plus Support Renewal	877-008401	Varies
ZENworks Asset Management Extended Plus - Initial	877-008397-I 877-008397	Varies
ZENworks Asset Management Extended Plus - Renewal ZENworks Configuration Management Extended Plus - Initial	877-008396-1	Varies Varies
ZENworks Configuration Management Extended Plus - Renewal	877-008396	Varies
ZENworks Endpoint Security Management Extended Plus - Initial	877-008399-1	Varies
ZENworks Endpoint Security Management Extended Plus - Renewal ZENworks Full Disk Encryption Extended Plus - Initial	877-008399 877-008400-I	Varies Varies
ZENworks Full Disk Encryption Extended Plus - Initial ZENworks Full Disk Encryption Extended Plus - Renewal	877-008400-1	Varies
Premium Support Named Support Engineer for Information Archiving - Worldwide (US,		
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005946	\$ 61,000.00
Premium Support Named Support Engineer for Information Archiving - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005946-I	\$ 61,000.00
Premium Support Named Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005947	\$ 61,000.00
Premium Support Named Support Engineer for File and Print Services - Worldwide (US,		
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Collaboration - Worldwide (US, Japan,	051-005947-I	\$ 61,000.00
Premium Support Named Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005948	\$ 61,000.00
Premium Support Named Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005948-I	\$ 61,000.00
Premium Support Named Support Engineer for Enterprise Messaging - Worldwide (US,		
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Enterprise Messaging - Worldwide (US,	051-005949	\$ 61,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005949-1	\$ 61,000.00
Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005950	\$ 61,000.00
Premium Support Named Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005950-I	\$ 61,000.00
Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005951	\$ 61,000.00
Premium Support Named Support Engineer for AppManager - Worldwide (US, Japan,		
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Privileged Management - Worldwide (US,	051-005951-1	\$ 61,000.00
	051-005952	\$ 61,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Privileged Management - Worldwide (US.		
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Named Support Engineer for Identity Management - Worldwide (US,	051-005952-1	\$ 61,000.00

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Premium Support Named Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005953-I	\$ 61,000.00
Premium Support Named Support Engineer for Access Management - Worldwide (US,	054 005054	a
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for Access Management - Worldwide (US,	051-005954	\$ 61,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005954-I	\$ 61,000.00
Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-005955	\$ 61,000.00
Premium Support Named Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005955-I	\$ 61,000.00
Premium Support Named Support Engineer for ZENworks - Worldwide (US, Japan,		
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Named Support Engineer for ZENworks - Worldwide (US, Japan,	051-005956	\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-005956-I	\$ 61,000.00
Premium Support Named Support Engineer for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)		
Renewal	051-005957	\$ 53,000.00
Premium Support Named Support Engineer for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)		
	051-005957-1	\$ 53,000.00
Premium Support Named Support Engineer for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)		
Renewal	051-005958	\$ 53,000.00
Premium Support Named Support Engineer for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)		
Initial	051-005958-I	\$ 53,000.00
Premium Support Named Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005959	\$ 53,000.00
Fortugal, Midule East, everything but Germany, Benefux, Nordics, France/ Renewal		\$ 53,000.00
Premium Support Named Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005959-1	\$ 53,000.00
Premium Support Named Support Engineer for Enterprise Messaging - EMEA Zone 2		φ 00,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005960	\$ 53,000.00
Premium Support Named Support Engineer for Enterprise Messaging - EMEA Zone 2		
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005960-I	\$ 53,000.00
Premium Support Named Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy,	051-005961	\$ 53,000,00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Named Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy,	031-003901	\$ 53,000.00
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005961-l	\$ 53,000.00
Premium Support Named Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy,		
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005962	\$ 53,000.00
Premium Support Named Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy,		
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Named Support Engineer for Privileged Management - EMEA Zone 2	051-005962-I	\$ 53,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-005963	\$ 53,000.00
Renewal Premium Support Named Support Engineer for Privileged Management - EMEA Zone 2	031-003903	\$ 53,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005963-I	\$ 53,000.00
Premium Support Named Support Engineer for Identity Management - EMEA Zone 2		¢ 00,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005964	\$ 53,000.00
Premium Support Named Support Engineer for Identity Management - EMEA Zone 2		
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005964-I	\$ 53,000.00
Premium Support Named Support Engineer for Access Management - EMEA Zone 2		
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005965	\$ 53,000.00
Premium Support Named Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)		
Initial	051-005965-I	\$ 53,000.00
Premium Support Named Support Engineer for Security Analytics - EMEA Zone 2 (Spain,		
Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005966	\$ 53,000.00
Premium Support Named Support Engineer for Security Analytics - EMEA Zone 2 (Spain,		
Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005966-I	\$ 53,000.00
Premium Support Named Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy,		
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-005967	\$ 53,000.00
Premium Support Named Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy,		
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-005967-I	\$ 53,000.00
Premium Support Named Support Engineer for Information Archiving - Africa Renewal	051-005979	\$ 33,600.00
Premium Support Named Support Engineer for Information Archiving - Africa Initial	051-005979-I	\$ 33,600.00
Premium Support Named Support Engineer for File and Print Services - Africa Renewal Premium Support Named Support Engineer for File and Print Services - Africa Initial	051-005980 051-005980-I	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for Collaboration - Africa Renewal	051-005981	\$ 33,600.00
Premium Support Named Support Engineer for Collaboration - Africa Initial	051-005981-I	\$ 33,600.00
Premium Support Named Support Engineer for Enterprise Messaging - Africa Renewal	051-005982	\$ 33,600.00
Premium Support Named Support Engineer for Enterprise Messaging - Africa Initial Premium Support Named Support Engineer for Platespin - Africa Renewal	051-005982-I 051-005983	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for Platespin - Africa Initial	051-005983-I	\$ 33,600.00
Premium Support Named Support Engineer for AppManager - Africa Renewal Premium Support Named Support Engineer for AppManager - Africa Initial	051-005984 051-005984-I	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for Privileged Management - Africa Renewal Premium Support Named Support Engineer for Privileged Management - Africa Initial	051-005985 051-005985-I	\$ 33,600.00 \$ 33,600.00

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Premium Support Named Support Engineer for Identity Management - Africa Renewal	051-005986	\$ 33,600.00
Premium Support Named Support Engineer for Identity Management - Africa Initial	051-005986-I	\$ 33,600.00
Premium Support Named Support Engineer for Access Management - Africa Renewal	051-005987	\$ 33,600.00
Premium Support Named Support Engineer for Access Management - Africa Initial Premium Support Named Support Engineer for Security Analytics - Africa Renewal	051-005987-I 051-005988	\$ 33,600.00 \$ 33,600.00
Premium Support Named Support Engineer for Security Analytics - Africa Initial	051-005988-I	\$ 33,600.00
Premium Support Named Support Engineer for ZENworks - Africa Renewal Premium Support Named Support Engineer for ZENworks - Africa Initial	051-005989 051-005989-I	\$ 33,600.00 \$ 33,600.00
Premium Support Solution Support Engineer for Information Archiving - Worldwide (US,		
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Solution Support Engineer for Information Archiving - Worldwide (US,	051-006023	\$ 126,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006023-I	\$ 126,000.00
Premium Support Solution Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006024	\$ 126,000.00
Premium Support Solution Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006024-I	\$ 126,000.00
Premium Support Solution Support Engineer for Collaboration - Worldwide (US, Japan,		\$ 120,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006025	\$ 126,000.00
Premium Support Solution Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006025-I	\$ 126,000.00
Premium Support Solution Support Engineer for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006026	\$ 126,000.00
Premium Support Solution Support Engineer for Enterprise Messaging - Worldwide (US,		
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Solution Support Engineer for Platespin - Worldwide (US, Japan,	051-006026-I	\$ 126,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006027	\$ 126,000.00
Premium Support Solution Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006027-I	\$ 126,000.00
Premium Support Solution Support Engineer for AppManager - Worldwide (US, Japan,	051-006028	
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Solution Support Engineer for AppManager - Worldwide (US, Japan,		\$ 126,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006028-I	\$ 126,000.00
Premium Support Solution Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006029	\$ 126,000.00
Premium Support Solution Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006029-1	\$ 126,000.00
Premium Support Solution Support Engineer for Identity Management - Worldwide (US,		
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Solution Support Engineer for Identity Management - Worldwide (US,	051-006030	\$ 126,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006030-I	\$ 126,000.00
Premium Support Solution Support Engineer for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006031	\$ 126,000.00
Premium Support Solution Support Engineer for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006031-l	\$ 126,000.00
Premium Support Solution Support Engineer for Security Analytics - Worldwide (US,		\$ 126,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006032	\$ 126,000.00
Premium Support Solution Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006032-I	\$ 126,000.00
Premium Support Solution Support Engineer for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006033	\$ 126,000.00
Premium Support Solution Support Engineer for ZENworks - Worldwide (US, Japan,		
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Solution Support Engineer for Information Archiving - EMEA Zone 2	051-006033-I	\$ 126,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	054 000004	
Renewal Premium Support Solution Support Engineer for Information Archiving - EMEA Zone 2	051-006034	\$ 109,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006034-I	\$ 109,000.00
Premium Support Solution Support Engineer for File and Print Services - EMEA Zone 2		\$ 109,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006035	\$ 109,000.00
Premium Support Solution Support Engineer for File and Print Services - EMEA Zone 2		• 100,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006035-I	\$ 109,000.00
Premium Support Solution Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006036	\$ 109,000.00
Premium Support Solution Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006036-I	\$ 109,000.00
Premium Support Solution Support Engineer for Enterprise Messaging - EMEA Zone 2		
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006037	\$ 109,000.00
Premium Support Solution Support Engineer for Enterprise Messaging - EMEA Zone 2		
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006037-I	\$ 109,000.00
Premium Support Solution Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006038	\$ 109,000.00
Premium Support Solution Support Engineer for Distancia EMEA Zana O (Onation Unit		
Premium Support Solution Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006038-I	\$ 109,000.00
Premium Support Solution Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy,		
Premium Support Solution Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006039	\$ 109,000.00
Premium Support Solution Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy,		
Premium Support Solution Support Engineer for Appinanager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006039-I	\$ 109,000.00
Premium Support Solution Support Engineer for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)		
Renewal	051-006040	\$ 109,000.00
Premium Support Solution Support Engineer for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)		
Initial	051-006040-I	\$ 109,000.00

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Provide Spring Flynding Spring Flynding Flynding Spring	Premium Support Solution Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)		
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Description Sciences Sciences Sciences Sciences Persistion Sciences Ancon Sciences Sciences Sciences Sciences Persistion Sciences Sciences Sciences Sciences Sciences Sciences Persistion Sciences Scien	Premium Support Solution Support Engineer for Security Analytics - EMEA Zone 2 (Spain,	051-006043-I	\$ 109,000.00
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Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006101 \$ 15,000.00 Premium Support Support Account Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006102 \$ 15,000.00 Premium Support Support Account Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006102 \$ 15,000.00 Premium Support Support Account Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006103 \$ 15,000.00 Premium Support Support Account Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006103 \$ 15,000.00 Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006104 \$ 15,000.00 Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006104 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006105 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal <td< td=""><td></td><td>051-006101</td><td>\$ 15,000.00</td></td<>		051-006101	\$ 15,000.00
(US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006102 \$ 15,000.00 Premium Support Support Account Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006102-1 \$ 15,000.00 Premium Support Support Account Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006103 \$ 15,000.00 Premium Support Support Account Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006103 \$ 15,000.00 Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006104 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006104 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006105 \$ 15,000.00 Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006105 \$ 15,000.00 Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial </td <td></td> <td>051-006101-I</td> <td>\$ 15,000.00</td>		051-006101-I	\$ 15,000.00
(US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006102-1 \$ 15,000.00 Premium Support Support Account Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) 051-006103 \$ 15,000.00 Premium Support Support Account Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006103-1 \$ 15,000.00 Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006104 \$ 15,000.00 Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006104 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006105 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006105 \$ 15,000.00 Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006106 \$ 15,000.00 Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Ini		051-006102	\$ 15,000.00
Renewal 051-006103 \$ 15,000.00 Premium Support Support Account Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006103-I \$ 15,000.00 Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006104 \$ 15,000.00 Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006104 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006105 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006105 \$ 15,000.00 Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006106 \$ 15,000.00 Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006106 \$ 15,000.00 Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006106 \$ 15,000.00 <t< td=""><td>(US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial</td><td>051-006102-I</td><td>\$ 15,000.00</td></t<>	(US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006102-I	\$ 15,000.00
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006103-1 \$ 15,000.00 Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006104 \$ 15,000.00 Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006104 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006104-1 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006105 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006105 \$ 15,000.00 Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006106 \$ 15,000.00 Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006106 \$ 15,000.00 Premium Support Support Account Manager for Archiving and Risk Management - EMEA 051-006106-1 \$ 15,000.00 \$ 15,000.00	Renewal	051-006103	\$ 15,000.00
Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006104-1 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006105 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006105 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006105-1 \$ 15,000.00 Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006106 \$ 15,000.00 Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006106 \$ 15,000.00 Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006106 \$ 15,000.00 Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal 051-006107 \$ 13,000.00	Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK,		
Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006105 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006105 \$ 15,000.00 Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006105-1 \$ 15,000.00 Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006106 \$ 15,000.00 Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006106 \$ 15,000.00 Premium Support Support Account Manager for Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006106-1 \$ 15,000.00 Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal 051-006107 \$ 13,000.00 Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, 051-006107 \$ 13,000.00	Premium Support Support Account Manager for IAM - Worldwide (US, Japan, Canada, UK,		
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial051-006105-I\$ 15,000.00Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal051-006106\$ 15,000.00Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial051-006106\$ 15,000.00Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial051-006106-I\$ 15,000.00Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal051-006107\$ 13,000.00Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal051-006107\$ 13,000.00			
Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal 051-006106 \$ 15,000.00 Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006106 \$ 15,000.00 Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal 051-006107 \$ 13,000.00 Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal 051-006107 \$ 13,000.00			
Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial 051-006106-I \$ 15,000.00 Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal 051-006107 \$ 13,000.00 Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal 051-006107 \$ 13,000.00	Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Security Operations - Worldwide (US,	051-006105-I	\$ 15,000.00
Premium Support Support Account Manager for Archiving and Risk Management - EMEA 051-006107 \$ 13,000.00 Premium Support Support Account Manager for Archiving and Risk Management - EMEA 051-006107 \$ 13,000.00 Premium Support Support Account Manager for Archiving and Risk Management - EMEA 051-006107 \$ 13,000.00	Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US,		
Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics,	Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US,	051-006106	\$ 15,000.00
	Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics,	051-006106 051-006106-I	\$ 15,000.00 \$ 15,000.00
Premium Support Support Account Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal 051-006108 \$ 13,000.00	 Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Support Account Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Support Account Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal 	051-006106 051-006106-I 051-006107	\$ 15,000.00 \$ 15,000.00 \$ 13,000.00

Premium Support Support Account Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006108-I	\$ 13,000.00
Premium Support Support Account Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006109	\$ 13,000.00
Premium Support Support Account Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006109-1	
Initial Premium Support Support Account Manager for Operations Bridge and Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics,		\$ 13,000.00
France) Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics,	051-006110	\$ 13,000.00
France) Initial Premium Support Support Account Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal,	051-006110-1	\$ 13,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Support Account Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal,	051-006111	\$ 13,000.00
Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006111-I	\$ 13,000.00
Premium Support Support Account Manager for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006112	\$ 13,000.00
Premium Support Support Account Manager for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006112-I	\$ 13,000.00
Premium Support Support Account Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006113	\$ 13,000.00
Premium Support Support Account Manager for Unified End Mgmt - EMEA Zone 2 (Spain,		
Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Support Account Manager for Archiving and Risk Management - Africa	051-006113-I	\$ 13,000.00
Renewal Premium Support Support Account Manager for Archiving and Risk Management - Africa	051-006121	\$ 8,300.00
Initial	051-006121-l	\$ 8,300.00
Premium Support Support Account Manager for Collaboration Solutions - Africa Renewal	051-006122	\$ 8,300.00
Premium Support Support Account Manager for Collaboration Solutions - Africa Initial Premium Support Support Account Manager for Hybrid Cloud Management - Africa	051-006122-I	\$ 8,300.00
Renewal	051-006123	\$ 8,300.00
Premium Support Support Account Manager for Hybrid Cloud Management - Africa Initial Premium Support Support Account Manager for Operations Bridge and Analytics - Africa	051-006123-I	\$ 8,300.00
Renewal Premium Support Support Account Manager for Operations Bridge and Analytics - Africa	051-006124	\$ 8,300.00
Initial Premium Support Support Account Manager for IAM - Africa Renewal	051-006124-I 051-006125	\$ 8,300.00 \$ 8,300.00
Premium Support Support Account Manager for IAM - Africa Initial	051-006125-1	\$ 8,300.00
Premium Support Support Account Manager for Security Operations - Africa Renewal	051-006126	\$ 8,300.00
Premium Support Support Account Manager for Security Operations - Africa Initial Premium Support Support Account Manager for Unified End Mgmt - Africa Renewal	051-006126-I 051-006127	\$ 8,300.00 \$ 8,300.00
Premium Support Support Account Manager for Unified End Mgmt - Africa Initial Premium Support Dedicated Support Engineer for Information Archiving - Worldwide (US,	051-006127-I	\$ 8,300.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for Information Archiving - Worldwide (US,	051-006149	\$ 340,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006149-I	\$ 340,000.00
Premium Support Dedicated Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006150	\$ 340,000.00
Premium Support Dedicated Support Engineer for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006150-I	\$ 340,000.00
Premium Support Dedicated Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006151	\$ 340,000.00
Premium Support Dedicated Support Engineer for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006151-l	\$ 340,000.00
Premium Support Dedicated Support Engineer for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006152	\$ 340,000.00
Premium Support Dedicated Support Engineer for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006152-l	\$ 340,000.00
Premium Support Dedicated Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006153	\$ 340,000.00
Premium Support Dedicated Support Engineer for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006153-I	\$ 340,000.00
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Premium Support Dedicated Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006154	\$ 340,000,00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for AppManager - Worldwide (US, Japan,	051-006154	\$ 340,000.00 \$ 340,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for Privileged Management - Worldwide	051-006154-I	\$ 340,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for Privileged Management - Worldwide	051-006154-I 051-006155	\$ 340,000.00 \$ 340,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006154-I	\$ 340,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006154-I 051-006155	\$ 340,000.00 \$ 340,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006154-I 051-006155 051-006155-I	\$ 340,000.00 \$ 340,000.00 \$ 340,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Dedicated Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006154-I 051-006155 051-006155-I 051-006156	\$ 340,000.00 \$ 340,000.00 \$ 340,000.00 \$ 340,000.00

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Premium Support Dedicated Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006158	\$ 340,000.00
Premium Support Dedicated Support Engineer for Security Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006158-I	\$ 340,000.00
Premium Support Dedicated Support Engineer for ZENworks - Worldwide (US, Japan,	054 000450	
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Dedicated Support Engineer for ZENworks - Worldwide (US, Japan,	051-006159	\$ 340,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006159-I	\$ 340,000.00
Premium Support Dedicated Support Engineer for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006160	\$ 293,000.00
Premium Support Dedicated Support Engineer for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006160-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006161	\$ 293,000.00
Premium Support Dedicated Support Engineer for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006161-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006162	\$ 293,000.00
Premium Support Dedicated Support Engineer for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006162-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	054 000400	
Renewal Premium Support Dedicated Support Engineer for Enterprise Messaging - EMEA Zone 2	051-006163	\$ 293,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006163-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006164	\$ 293,000.00
Premium Support Dedicated Support Engineer for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006164-1	\$ 293,000.00
Fortugal, Middle East, everything but Germany, benefux, Nordics, France/ Initial		\$ 293,000.00
Premium Support Dedicated Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006165	\$ 293,000.00
Premium Support Dedicated Support Engineer for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006165-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006166	\$ 293,000.00
Premium Support Dedicated Support Engineer for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)		
Initial Premium Support Dedicated Support Engineer for Identity Management - EMEA Zone 2	051-006166-I	\$ 293,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006167	\$ 293,000.00
Premium Support Dedicated Support Engineer for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006167-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006168	\$ 293,000.00
Premium Support Dedicated Support Engineer for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006168-1	¢ 202.000.00
Initial Premium Support Dedicated Support Engineer for Security Analytics - EMEA Zone 2 Consistent was a security Analytics - EMEA Zone 2	051-006166-1	\$ 293,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006169	\$ 293,000.00
Premium Support Dedicated Support Engineer for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006169-I	\$ 293,000.00
Premium Support Dedicated Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006170	\$ 293,000.00
Premium Support Dedicated Support Engineer for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006170-l	\$ 293,000.00
Premium Support Dedicated Support Engineer for Information Archiving - Africa Renewal	051-006182	\$ 187,000.00
Premium Support Dedicated Support Engineer for Information Archiving - Africa Initial	051-006182-I	\$ 187,000.00
Premium Support Dedicated Support Engineer for File and Print Services - Africa Renewal	051-006183	\$ 187,000.00
Premium Support Dedicated Support Engineer for File and Print Services - Africa Initial	051-006183-l	\$ 187,000.00
Premium Support Dedicated Support Engineer for Collaboration - Africa Renewal Premium Support Dedicated Support Engineer for Collaboration - Africa Initial	051-006184 051-006184-I	\$ 187,000.00 \$ 187,000.00
Premium Support Dedicated Support Engineer for Collaboration - Africa Initial Premium Support Dedicated Support Engineer for Enterprise Messaging - Africa Renewal	051-006185	\$ 187,000.00
Premium Support Dedicated Support Engineer for Enterprise Messaging - Africa Initial Premium Support Dedicated Support Engineer for Platespin - Africa Renewal	051-006185-I 051-006186	\$ 187,000.00 \$ 187,000.00
Premium Support Dedicated Support Engineer for Platespin - Africa Initial	051-006186-l	\$ 187,000.00 \$ 187,000.00
Premium Support Dedicated Support Engineer for AppManager - Africa Renewal Premium Support Dedicated Support Engineer for AppManager - Africa Initial	051-006187 051-006187-l	\$ 187,000.00 \$ 187,000.00
Premium Support Dedicated Support Engineer for Privileged Management - Africa Renewal	051-006188	\$ 187,000.00
Premium Support Dedicated Support Engineer for Privileged Management - Africa Renewal	051-006188-1	\$ 187,000.00
roman ouppor bouldated oupport Engineer for Finneged Management - Amca Mila		ψ 107,000.00

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Premium Support Dedicated Support Engineer for Identity Management - Africa Renewal	051-006189	\$ 187,000.00
Premium Support Dedicated Support Engineer for Identity Management - Africa Initial	051-006189-1	\$ 187,000.00
Premium Support Dedicated Support Engineer for Access Management - Africa Renewal	051-006190	\$ 187,000.00
Premium Support Dedicated Support Engineer for Access Management - Africa Initial	051-006190-I	\$ 187,000.00
Premium Support Dedicated Support Engineer for Security Analytics - Africa Renewal	051-006191	\$ 187,000.00
Premium Support Dedicated Support Engineer for Security Analytics - Africa Initial Premium Support Dedicated Support Engineer for ZENworks - Africa Renewal	051-006191-I 051-006192	\$ 187,000.00 \$ 187,000.00
Premium Support Dedicated Support Engineer for ZENworks - Africa Initial	051-006192-I	\$ 187,000.00 \$ 187,000.00
Premium Support Enterprise Support Manager for Archiving and Risk Management -		
Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006226	\$ 75,000.00
Premium Support Enterprise Support Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006226-I	\$ 75,000.00
Premium Support Enterprise Support Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006227	\$ 75,000.00
Premium Support Enterprise Support Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006227-I	\$ 75,000.00
Premium Support Enterprise Support Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006228	\$ 75,000.00
Premium Support Enterprise Support Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006228-I	\$ 75,000.00
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006229	\$ 75,000.00
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006229-I	\$ 75,000.00
Premium Support Enterprise Support Manager for IAM - Worldwide (US, Japan, Canada,		
UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Enterprise Support Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006230 051-006230-I	\$ 75,000.00 \$ 75,000.00
Premium Support Enterprise Support Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006231	\$ 75,000.00
Premium Support Enterprise Support Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006231-I	\$ 75,000.00
Premium Support Enterprise Support Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006232	\$ 75,000.00
Premium Support Enterprise Support Manager for Unified End Mgmt - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006232-I	\$ 75,000.00
Premium Support Enterprise Support Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006233	\$ 65,000.00
Premium Support Enterprise Support Manager for Archiving and Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006233-I	\$ 65,000.00
Premium Support Enterprise Support Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006234	\$ 65,000.00
Premium Support Enterprise Support Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006234-1	\$ 65,000.00
Premium Support Enterprise Support Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006235	\$ 65,000.00
Premium Support Enterprise Support Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006235-I	\$ 65,000.00
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006236	\$ 65,000.00
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006236-I	\$ 65,000.00
Premium Support Enterprise Support Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006237	\$ 65,000.00
Premium Support Enterprise Support Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006237-I	\$ 65,000.00
Premium Support Enterprise Support Manager for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006238	\$ 65,000.00
Premium Support Enterprise Support Manager for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006238-1	\$ 65,000.00
Premium Support Enterprise Support Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006239	\$ 65,000.00
Premium Support Enterprise Support Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006239-I	\$ 65,000.00
Premium Support Enterprise Support Manager for Archiving and Risk Management - Africa Renewal	051-006247	\$ 41,300.00
Premium Support Enterprise Support Manager for Archiving and Risk Management - Africa Initial	051-006247-I	\$ 41,300.00
Premium Support Enterprise Support Manager for Collaboration Solutions - Africa Renewal	051-006248	\$ 41,300.00
Premium Support Enterprise Support Manager for Collaboration Solutions - Africa Initial	051-006248-I	\$ 41,300.00

Premium Support Enterprise Support Manager for Hybrid Cloud Management - Africa Renewal	051-006249	\$ 41,300.00
Premium Support Enterprise Support Manager for Hybrid Cloud Management - Africa Initial	051-006249-I	\$ 41,300.00
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - Africa Renewal	051-006250	\$ 41,300.00
Premium Support Enterprise Support Manager for Operations Bridge and Analytics - Africa Initial	051-006250-I	\$ 41,300.00
Premium Support Enterprise Support Manager for IAM - Africa Renewal	051-006251	\$ 41,300.00
Premium Support Enterprise Support Manager for IAM - Africa Initial	051-006251-I	\$ 41,300.00
Premium Support Enterprise Support Manager for Security Operations - Africa Renewal Premium Support Enterprise Support Manager for Security Operations - Africa Initial	051-006252 051-006252-I	\$ 41,300.00 \$ 41,300.00
Premium Support Enterprise Support Manager for Unified End Mgmt - Africa Renewal	051-006253	\$ 41,300.00
Premium Support Enterprise Support Manager for Unified End Mgmt - Africa Initial	051-006253-1	\$ 41,300.00
Premium Support Strategic Support Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006275	\$ 126,000.00
Premium Support Strategic Support Manager for Archiving and Risk Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006275-1	\$ 126,000.00
Premium Support Strategic Support Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006276	\$ 126,000.00
Premium Support Strategic Support Manager for Collaboration Solutions - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006276-1	\$ 126,000.00
Premium Support Strategic Support Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006277	\$ 126,000.00
Premium Support Strategic Support Manager for Hybrid Cloud Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006277-I	\$ 126,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006278	\$ 126,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Strategic Support Manager for IAM - Worldwide (US, Japan, Canada,	051-006278-I	\$ 126,000.00
UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006279	\$ 126,000.00
Premium Support Strategic Support Manager for IAM - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006279-I	\$ 126,000.00
Premium Support Strategic Support Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006280	\$ 126,000.00
Premium Support Strategic Support Manager for Security Operations - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006280-I	\$ 126,000.00
Premium Support Strategic Support Manager for Unified End Mgmt - Worldwide (US,	051-006281	
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Strategic Support Manager for Unified End Mgmt - Worldwide (US,	051-006281	\$ 126,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Strategic Support Manager for Archiving and Risk Management - EMEA	051-006281-l	\$ 126,000.00
Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Strategic Support Manager for Archiving and Risk Management - EMEA	051-006282	\$ 109,000.00
Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006282-I	\$ 109,000.00
Premium Support Strategic Support Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006283	\$ 109,000.00
Premium Support Strategic Support Manager for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006283-1	\$ 109,000.00
Premium Support Strategic Support Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	054 000004	A 400 000 00
Renewal Premium Support Strategic Support Manager for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006284	\$ 109,000.00 \$ 109,000.00
Initial Premium Support Strategic Support Manager for Operations Bridge and Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006285	\$ 109,000.00 \$ 109,000.00
Premium Support Strategic Support Manager for Operations Bridge and Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006285-I	\$ 109,000.00
Premium Support Strategic Support Manager for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006286	\$ 109,000.00
Premium Support Strategic Support Manager for IAM - EMEA Zone 2 (Spain, Italy,		
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Strategic Support Manager for Security Operations - EMEA Zone 2	051-006286-I	\$ 109,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006287	\$ 109,000.00
Premium Support Strategic Support Manager for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006287-1	\$ 109,000.00
Premium Support Strategic Support Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006288	\$ 109,000.00
Premium Support Strategic Support Manager for Unified End Mgmt - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Strategic Support Manager for Archiving and Risk Management - Africa	051-006288-I	\$ 109,000.00
Renewal	051-006296	\$ 70,000.00
Premium Support Strategic Support Manager for Archiving and Risk Management - Africa		

Premium Support Strategic Support Manager for Collaboration Solutions - Africa Renewal	051-006297	\$ 70,000.00
	051-006297-I	\$ 70,000.00
Premium Support Strategic Support Manager for Hybrid Cloud Management - Africa		
	051-006298	\$ 70,000.00
Premium Support Strategic Support Manager for Hybrid Cloud Management - Africa Initial Premium Support Strategic Support Manager for Operations Bridge and Analytics - Africa	051-006298-1	\$ 70,000.00
Renewal	051-006299	\$ 70,000.00
	051-006299-I	\$ 70,000.00
Premium Support Strategic Support Manager for IAM - Africa Renewal Premium Support Strategic Support Manager for IAM - Africa Initial	051-006300 051-006300-I	\$ 70,000.00 \$ 70,000.00
	054 000204	
Premium Support Strategic Support Manager for Security Operations - Africa Initial	051-006301 051-006301-I	\$ 70,000.00 \$ 70,000.00
	051-006302 051-006302-I	\$ 70,000.00 \$ 70,000.00
Premium Support Technical Account Manager for Information Archiving - Worldwide (US,	051-006324	
Premium Support Technical Account Manager for Information Archiving - Worldwide (US,		\$ 61,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006324-I	\$ 61,000.00
Premium Support Technical Account Manager for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006325	\$ 61,000.00
Premium Support Technical Account Manager for File and Print Services - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006325-I	\$ 61,000.00
Premium Support Technical Account Manager for Collaboration - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006326	\$ 61,000.00
Premium Support Technical Account Manager for Collaboration - Worldwide (US, Japan,	051-006326-I	\$ 61,000.00
Premium Support Technical Account Manager for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006327	\$ 61,000.00
Premium Support Technical Account Manager for Enterprise Messaging - Worldwide (US,		
	051-006327-1	\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006328	\$ 61,000.00
Premium Support Technical Account Manager for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006328-I	\$ 61,000.00
Premium Support Technical Account Manager for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006329	\$ 61,000.00
Premium Support Technical Account Manager for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006329-1	\$ 61,000.00
Premium Support Technical Account Manager for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006330	\$ 61,000.00
Premium Support Technical Account Manager for Privileged Management - Worldwide		
(US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Technical Account Manager for Identity Management - Worldwide (US,	051-006330-l	\$ 61,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006331	\$ 61,000.00
Premium Support Technical Account Manager for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006331-l	\$ 61,000.00
Premium Support Technical Account Manager for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006332	\$ 61,000.00
Premium Support Technical Account Manager for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006332-I	\$ 61,000.00
Premium Support Technical Account Manager for Security Analytics - Worldwide (US,		
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal Premium Support Technical Account Manager for Security Analytics - Worldwide (US,	051-006333	\$ 61,000.00
Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial Premium Support Technical Account Manager for ZENworks - Worldwide (US, Japan,	051-006333-l	\$ 61,000.00
Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006334	\$ 61,000.00
Premium Support Technical Account Manager for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006334-I	\$ 61,000.00
Premium Support Technical Account Manager for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)		
Renewal	051-006335	\$ 53,000.00
Premium Support Technical Account Manager for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051 006225 1	¢ 53.000.00
Initial Premium Support Technical Account Manager for File and Print Services - EMEA Zone 2	051-006335-1	\$ 53,000.00
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006336	\$ 53,000.00
Premium Support Technical Account Manager for File and Print Services - EMEA Zone 2		
(Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006336-I	\$ 53,000.00
		\$ 53,000.00
	051-006337	φ 00,000.00
Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Technical Account Manager for Collaboration - EMEA Zone 2 (Spain,		
Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Technical Account Manager for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Technical Account Manager for Enterprise Messaging - EMEA Zone 2	051-006337 051-006337-I	\$ 53,000.00
Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Technical Account Manager for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Technical Account Manager for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)		
Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Technical Account Manager for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Technical Account Manager for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Technical Account Manager for Enterprise Messaging - EMEA Zone 2	051-006337-I	\$ 53,000.00
Premium Support Technical Account Manager for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial Premium Support Technical Account Manager for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Technical Account Manager for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006337-I	\$ 53,000.00

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Premium Support Technical Account Manager for Platespin - EMEA Zone 2 (Spain, Italy,			
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006339-I	\$ 53,000.00	
Premium Support Technical Account Manager for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006340	\$ 53,000.00	
Premium Support Technical Account Manager for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006340-l	\$ 53,000.00	
Premium Support Technical Account Manager for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006341	\$ 53,000.00	
Premium Support Technical Account Manager for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)			
Initial Premium Support Technical Account Manager for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006341-1	\$ 53,000.00	
Renewal Premium Support Technical Account Manager for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006342-I	\$ 53,000.00 \$ 53,000.00	
Premium Support Technical Account Manager for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006343		
Renewal Premium Support Technical Account Manager for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)		\$ 53,000.00	
Initial Premium Support Technical Account Manager for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006343-1	\$ 53,000.00	
Renewal Premium Support Technical Account Manager for Security Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006344	\$ 53,000.00	
Initial Premium Support Technical Account Manager for ZENworks - EMEA Zone 2 (Spain, Italy,	051-006344-1	\$ 53,000.00	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal Premium Support Technical Account Manager for ZENworks - EMEA Zone 2 (Spain, Italy,	051-006345	\$ 53,000.00	
Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006345-I	\$ 53,000.00	
Premium Support Technical Account Manager for Information Archiving - Africa Renewal	051-006357	\$ 33,600.00	
Premium Support Technical Account Manager for Information Archiving - Africa Initial	051-006357-l	\$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Renewal	051-006358	\$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial	051-006358-I	\$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal	051-006359	\$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial			
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal	051-006359	\$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal Premium Support Technical Account Manager for Collaboration - Africa Initial	051-006359 051-006359-I	\$ 33,600.00 \$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal Premium Support Technical Account Manager for Collaboration - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal	051-006359 051-006359-I 051-006360	\$ 33,600.00 \$ 33,600.00 \$ 33,600.00 \$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal Premium Support Technical Account Manager for Collaboration - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial	051-006359 051-006359-I 051-006360 051-006360-I 051-006361 051-006361-I	\$ 33,600.00 \$ 33,600.00 \$ 33,600.00 \$ 33,600.00 \$ 33,600.00 \$ 33,600.00 \$ 33,600.00	
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Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal Premium Support Technical Account Manager for Collaboration - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal	051-006359 051-006359-I 051-006360 051-006360-I 051-006361 051-006361-I 051-006362 051-006362-I	\$ 33,600.00 \$ 33,600.00 \$ 33,600.00 \$ 33,600.00 \$ 33,600.00 \$ 33,600.00 \$ 33,600.00 \$ 33,600.00 \$ 33,600.00 \$ 33,600.00 \$ 33,600.00	
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Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal Premium Support Technical Account Manager for Collaboration - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Renewal Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Renewal Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Renewal Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Renewal Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Account Manager for Access Management - Africa Renewal Premium Support Technical Account Manager for Security Analytics - Africa Renewal	051-006359 051-006359-I 051-006360 051-006360 051-006360-I 051-006361-I 051-006361-I 051-006362 051-006362 051-006363 051-006363 051-006363 051-006363 051-006364 051-006365 051-006365 051-006365 051-006366	\$ 33,600.00 \$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal Premium Support Technical Account Manager for Collaboration - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Renewal Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Account Manager for Security Analytics - Africa Initial	051-006359 051-006359-I 051-006360 051-006360 051-006360 051-006361 051-006361 051-006361-I 051-006362 051-006362 051-006363 051-006363 051-006363 051-006364 051-006365 051-006365 051-006365 051-006366-I	\$ 33,600.00 \$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal Premium Support Technical Account Manager for Collaboration - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Renewal Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Account Man	051-006359 051-006359-I 051-006360 051-006360 051-006360-I 051-006361-I 051-006362 051-006362 051-006362 051-006363 051-006363 051-006363 051-006363 051-006364 051-006365 051-006365 051-006365 051-006366 051-006366 051-006366 051-006366 051-006366 051-006366	\$ 33,600.00 \$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Renewal Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Account Manager for Security Analytics - Africa Renewal Premium Support Technical Accou	051-006359 051-006359-I 051-006360 051-006360 051-006360 051-006361 051-006361 051-006361-I 051-006362 051-006362 051-006363 051-006363 051-006363 051-006364 051-006365 051-006365 051-006365 051-006366-I	\$ 33,600.00 \$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal Premium Support Technical Account Manager for Collaboration - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Renewal Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Renewal	051-006359 051-006359-I 051-006360 051-006360 051-006360-I 051-006361-I 051-006362 051-006362 051-006362 051-006363 051-006363 051-006363 051-006363 051-006364 051-006365 051-006365 051-006365 051-006366 051-006366 051-006366 051-006366 051-006366 051-006366	\$ 33,600.00 \$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Renewal Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium	051-006359 051-006359-I 051-006360 051-006360 051-006361 051-006361 051-006361 051-006362 051-006362 051-006363 051-006363 051-006363 051-006363 051-006363 051-006363 051-006364 051-006365 051-006365 051-006365 051-006366-I 051-006366 051-006366 051-006367 051-006367	\$ 33,600.00 \$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal Premium Support Technical Account Manager for Collaboration - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Renewal Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Renewal Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Renewal Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Renewal Premium Support Technical Account Manager for ZENworks - Africa Renewal Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Renewal Premium Support Technical Account Manager for ZENworks - Africa Renewal Premium Support Technical Account Manager for ZENworks - Africa Renewal Premium Support Technical Account Manager	051-006359 051-006359-I 051-006360 051-006360 051-006360-I 051-006361-I 051-006361-I 051-006362 051-006362 051-006362 051-006363 051-006363 051-006363 051-006364 051-006364 051-006365 051-006365 051-006365 051-006365 051-006365 051-006366 051-006367 051-006367 051-006367 051-006367 051-006367 051-006367 051-006367	\$ 33,600.00 \$ 33,600.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal Premium Support Technical Account Manager for Collaboration - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Renewal Premium Support Technical Account Manager for Identity Management - Africa Renewal Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Renewal Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager f	051-006359	\$ 33,600.00 \$ 12,000.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal Premium Support Technical Account Manager for Collaboration - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager	051-006359	\$ 33,600.00 \$ 12,000.00 \$ 12,000.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Renewal Premium Support Technical Account Manager for Privileged Management - Africa Renewal Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account	051-006359	\$ 33,600.00 \$ 12,000.00 \$ 12,000.00 \$ 12,000.00 \$ 12,000.00	
Premium Support Technical Account Manager for File and Print Services - Africa Initial Premium Support Technical Account Manager for Collaboration - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Renewal Premium Support Technical Account Manager for Enterprise Messaging - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for Platespin - Africa Initial Premium Support Technical Account Manager for Platespin - Africa Renewal Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for AppManager - Africa Initial Premium Support Technical Account Manager for Privileged Management - Africa Renewal Premium Support Technical Account Manager for Privileged Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Identity Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Access Management - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for ZENworks - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Security Analytics - Africa Initial Premium Support Technical Account Manager for Se	051-006359	\$ 33,600.00 \$ 12,000.00 \$ 12,000.00 \$ 12,000.00 \$ 12,000.00	

Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006425-I	\$ 12,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006426	\$ 12,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006426-I	\$ 12,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006427	\$ 12,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006427-I	\$ 12,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006428	\$ 12,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006428-I	\$ 12,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006429	\$ 12,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006429-I	\$ 12,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006430	\$ 12,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006430-I	\$ 12,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006431	\$ 12,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006431-I	\$ 12,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006432	\$ 12,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006432-I	\$ 12,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006433	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006433-I	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006434	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006434-I	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006435	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006435-I	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006436	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise Messaging - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006436-I	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006437	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006437-I	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006438	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006438-I	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006439	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006439-I	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006440	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006440-I	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006441	\$ 11,000.00

Premium Support Named Support Engineer Add-on 10 Incident Pack for Access Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany,		
Benelux, Nordics, France) Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics	051-006441-I	\$ 11,000.00
EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006442	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006442-I	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks -		· · · · · · · · · · · · · · · · · · ·
EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006443	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux,		
Nordics, France) Initial	051-006443-I	\$ 11,000.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - Africa Renewal	051-006455	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Information Archiving - Africa Initial	051-006455-I	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - Africa Renewal	051-006456	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for File and Print Services - Africa Initial	051-006456-I	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration - Africa Renewal	051-006457	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Collaboration -		
Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise	051-006457-1	\$ 6,600.00
Messaging - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Enterprise	051-006458	\$ 6,600.00
Messaging - Africa Initial	051-006458-I	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - Africa Renewal	051-006459	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Platespin - Africa Initial	051-006459-I	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Renewal	051-006460	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for AppManager - Africa Initial	051-006460-I	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged Management - Africa Renewal	051-006461	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Privileged	051-006461-I	
Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity		\$ 6,600.00
Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Identity	051-006462	\$ 6,600.00
Management - Africa Initial Premium Support Named Support Engineer Add-on 10 Incident Pack for Access	051-006462-I	\$ 6,600.00
Management - Africa Renewal Premium Support Named Support Engineer Add-on 10 Incident Pack for Access	051-006463	\$ 6,600.00
Management - Africa Initial	051-006463-I	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics	051-006464	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for Security Analytics Africa Initial	051-006464-I	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Renewal	051-006465	\$ 6,600.00
Premium Support Named Support Engineer Add-on 10 Incident Pack for ZENworks - Africa Initial	051-006465-I	\$ 6,600.00
Premium Support Local Language - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006401	\$ 10,000.00
Premium Support Local Language - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Initial	051-006401-I	\$ 10,000.00
Premium Support Security Clearance - Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia) Renewal	051-006402	
Premium Support Security Clearance - Worldwide (US, Japan, Canada, UK, Germany,		
Benelux, Nordics, France, Australia) Initial Premium Support In-Country Resource - Worldwide (US, Japan, Canada, UK, Germany,	051-006402-I	\$ 25,000.00
Benelux, Nordics, France, Australia) Renewal Premium Support In-Country Resource - Worldwide (US, Japan, Canada, UK, Germany,	051-006403	\$ 15,000.00
Benelux, Nordics, France, Australia) Initial Premium Support Local Language - EMEA Zone 2 (Spain, Italy, Portugal, Middle East;	051-006403-I	\$ 15,000.00
everything but Germany, Benelux, Nordics, France) Renewal	051-006404	\$ 8,600.00
Premium Support Local Language - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006404-I	\$ 8,600.00
Premium Support Security Clearance - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006405	\$ 23,000.00
Premium Support Security Clearance - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006405-I	\$ 23,000.00
Premium Support In-Country Resource - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Renewal	051-006406	\$ 13,000.00
Premium Support In-Country Resource - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France) Initial	051-006406-I	\$ 13,000.00
Premium Support Local Language - Africa Renewal	051-006410 051-006410-1	\$ 5,500.00
Premium Support Local Language - Africa Initial Premium Support Security Clearance - Africa Renewal	051-006411	\$ 5,500.00 \$ 13,800.00
Premium Support Security Clearance - Africa Initial	051-006411-I	\$ 13,800.00 \$ 8,200.00
Premium Support In-Country Resource - Africa Renewal Premium Support In-Country Resource - Africa Initial	051-006412 051-006412-I	\$ 8,300.00 \$ 8,300.00
Flexible Credit for Operations Bridge & Analytics- Worldwide (US, Japan, Canada, UK,	051-005929	
Germany, Benelux, Nordics, France, Australia) Flexible Credit for Hybrid Cloud Management- Worldwide (US, Japan, Canada, UK,		\$ 500.00
Germany, Benelux, Nordics, France, Australia) Flexible Credit for IAM- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics,	051-005930	\$ 500.00
France, Australia)	051-005931	\$ 500.00

		Total		\$
Flexible Credit for Archiving & Risk Management - Africa	051-006531	\$	275.00	
Flexible Credit for Collaboration Solutions - Africa	051-006530	\$	275.00	
Elexible Credit for Unified Endpoint Management - Africa	051-006529	\$	275.00	
Elexible Credit for Security Operations - Africa	051-006528	\$	275.00	
Flexible Credit for IAM - Africa	051-006527	\$	275.00	
Flexible Credit for Hybrid Cloud Management - Africa	051-006526	\$	275.00	
Flexible Credit for Operations Bridge & Analytics - Africa	051-006525	\$	275.00	
Flexible Credit for Archiving & Risk Management - EMEA Zone 2 (Spain, Italy, Portugal, Viddle East; everything but Germany, Benelux, Nordics, France)	051-006517	\$	429.00	
Flexible Credit for Collaboration Solutions - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006516	\$	429.00	
Flexible Credit for Unified Endpoint Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006515	\$	429.00	
Flexible Credit for Security Operations - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006514	\$	429.00	
Flexible Credit for IAM - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006513	\$	429.00	
Flexible Credit for Hybrid Cloud Management - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	e 051-006512	\$	429.00	
Flexible Credit for Operations Bridge & Analytics - EMEA Zone 2 (Spain, Italy, Portugal, Middle East; everything but Germany, Benelux, Nordics, France)	051-006511	\$	429.00	
Flexible Credit for Archiving & Risk Management- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005935	\$	500.00	
Flexible Credit for Collaboration Solutions- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005934	\$	500.00	
Flexible Credit for Unified Endpoint Management- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005933	\$	500.00	
Texible Credit for Security Operations- Worldwide (US, Japan, Canada, UK, Germany, Benelux, Nordics, France, Australia)	051-005932	\$	500.00	

* ONLY for products under extended phase of product support lifecycle.

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